

**Market Survey for the Innovation and Technology Venture Fund**

Reply Form

We, \_\_\_\_\_ (registered name of the firm), hereby submit the below information for the purpose of the market survey for the Innovation and Technology Venture Fund (“ITVF”), and confirm that the information provided is true and accurate.

Should you have any enquiries, please contact:

Name:

\_\_\_\_\_

Position:

\_\_\_\_\_

Telephone no.:

\_\_\_\_\_

Email address:

\_\_\_\_\_

Office address:

\_\_\_\_\_

Market Survey Questions

***Background information and experience of the firm***

1. Please provide a brief overview of your firm, including its history, year of establishment, team size and Hong Kong’s presence, experience of your firm’s investment and operations, as well as key team members.
2. Please also provide an overview of investing or other business activities performed by your firm. Please provide the total asset under management (“AUM”) of the firm and AUM for venture capital investment only.
3. Please describe your firm’s investment strategies and how these investment strategies have changed since the firm’s inception. Please describe the return profile of your firm’s targeted venture capital

investments. Please also describe your firm's competitive advantages in venture capital investment.

4. Please elaborate on your firm's investment experience in Hong Kong startups and I&T startups, including the number of investments made and the amount of capital invested.

***Venture capital fund with interest to become ITVF's co-investment partner***

5. Is your firm interested to become one of ITVF's co-investment partners?
6. Please provide an overview of the fund, including vintage year (or proposed closing date), place of incorporation, total fund size, investment period, fund's end date, geographical focus (specifically whether the fund can invest in Hong Kong startups), investment focus (e.g. early-stage, late-stage etc.) and sector focus (e.g. biotech, software etc.).
7. Does the fund meet the minimum capital requirement (i.e. HK\$120 million) of the ITVF? If not, what is the expected timing of meeting this requirement?

- End of Market Survey Reply Form -